Evolution of Business to Business Electronic Commerce
Introduction to the Minitrack

Chairs: Nabil R. Adam, Rutgers University
      Anant Jhingran, IBM Corporation

The objective of this one day minitrack is to provide a forum for researchers and practitioners to share and disseminate information about important current issues concerning business to business electronic commerce. The minitrack will be conducted in a workshop like setting where presentations of research papers and a panel involving leading experts, as well as demonstrations of innovative and prototype technologies will be made.

The technical papers are selected with an intention to reflect real-life experience and relate to such disciplines as Business and Law including topics on Semantic and Systems Interoperability, Internet-Based Negotiation and Bidding, Business Processes and Workflow Management and Internet-Based Negotiation and Bidding. The minitrack also presents a panel discussion on Business Processes and Workflow Management. The panel will discuss internet related business to consumer relationships and reasons why many companies are still hesitant to move essential parts of their business contacts into the networked age. The panel will consist of the chairman and four panel members.