

Hewlett-Packard expands educational marketing program

Hewlett-Packard is expanding its corporate educational marketing program to include increased discounts, extended hardware and software service support, and decreased purchase-commitment levels for HP computer products.

"The goal of our educational program is to provide access to the latest computer systems and solutions for students at all levels," said Philip D. Farley, program manager.

The revised program covers computers used in engineering, personal, and business applications.

The HP 9000 engineering computers are offered with a 38 percent discount on all system hardware including peripherals, and a 50 percent discount is available for software not bundled with the hardware. No volume- or dollar-purchase commitment is required to qualify for the HP 9000 program.

HP personal computers can be purchased at a 45 percent discount with a 200-computer annual commitment, or a 38 percent discount with a \$400,000 commitment per year. With either purchase agreement, HP software is available at a 50 percent discount.

A 25 percent discount is available on HP's business computer, the HP 3000, a 38 percent discount on system peripherals, and 50 percent on HP software.

Hong Kong Computer Society joins ICCP

The Hong Kong Computer Society (HKCS) has joined the Institute for Certification of Computer Professionals (ICCP).

Richard K. Li, president of HKCS, said that through this affiliation his society hopes to create opportunities for increased information exchange, synchronization with North American certificate standards, and fraternity among Hong Kong and American practitioners. The HKCS will continue to represent and promote ICCP in Hong Kong and Macau, Li said.

The HKCS was founded in 1970 and has over 2200 members. It is a founding member of the South East Asia Regional Computer Confederation (SEARCC), and a regional member of the International Federation for Information Processing (IFIPS).

Founded in 1973, the ICCP is a nonprofit umbrella organization representing 14 national and international computer societies. It administers four examinations: the Associate Computer Professional (ACP), Certified Computer Programmer (CCP), Certified Data Processor (CDP), and Certified Systems Professional (CSP).

The next ICCP examinations will take place November 14, 1987, at over 140 different test sites. The registration deadline is October 16,

1987. For more information, contact the ICCP at 2200 East Devon, Suite 268, Des Plaines, IL 60018; (312) 299-4227.

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